

HR – THE NEXT GENERATION: LEADING FOR THE FUTURE...

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RUSSELL-COOKE SOLICITORS



"...You can take my factories and burn up my buildings, but give me my people and I'll build the business right back again..."

Henry Ford

In 2008 20% of delegates at the Price Waterhouse Coopers International HR Conference predicted that the HR function would not exist by 2020. In 2011 a survey conducted by consultants Mercer of 500 HR Directors across Europe, Middle East and Asia found that only 15% of HR activities related to "pure strategic interventions".

According to Brad McCaw, co-author of the report, Human Resource's failure to be fully embedded as a strategic partner might be due to shortfalls in skills and management ability which damage HR's reputation within organisations.

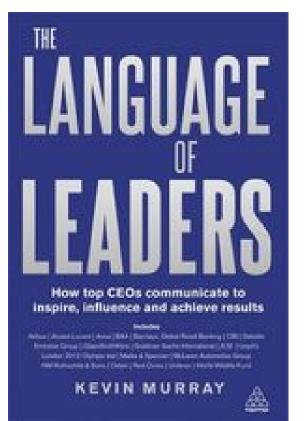


Mori analysis

- Polarised but diverse country
- Feminised and gender-blurred
- Moral panic over teenagers
- March of technology
- Decline of deference
- Living longer, but unhealthy & obsese
- Anxious about the future

The paradigm of all organisations has changed: brand, technology, influence and intellectual capital have become the new measures of success. HR needs to understand the organisation & what drives it – to move from operational to the role of change agent and strategic partner. In this downsized, out-sourced world with resources stretched thin and performance expectations high, HR must exert leadership to show that it can provide incalculable value to the organisation. HR needs to be both stabiliser and champion in the midst of storms of change.















Mori Veracity Index 2010

- Trusted to tell the truth
- 92% of doctors
- 87% of teachers
- 65% of the Police
- 60% 'ordinary person in the street'
- 45% of trade union officials
- 24% of Government ministers



Understanding the deal – placing the employee at the heart of the employment relationship

This report is the culmination of a major two year research programme into what are the key drivers in management to achieve sustainable high performance.



- Employees clearly perceive their line manager as their Employer
- Employees have high expectations of their line managers
- They expect them to act in their best interests and to provide the appropriate cues as to their values
- Employees attach significant value to the quality of their relationship with their line manager
- This is key to employee retention in challenging times





- There is little evidence from the research that line managers appreciate the extent to which they affect the environment / engagement for their staff.
- Line managers expect that their own manager will champion their needs, few recognise that those reporting to them have similar expectations.
- There is almost a continual 'looking up' the chain of command

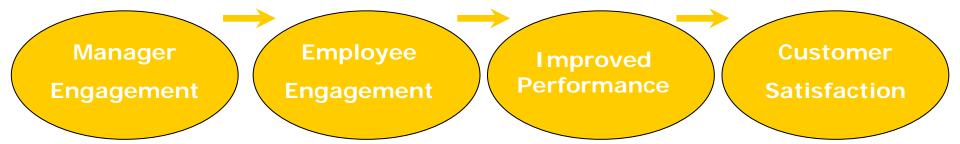




- Values are an expression of what the organisation stands for and how it conducts itself
- Timeless guiding principles that require no external justification
- They provide an anchor point for all things that happen
- They come to life through the actions, behaviours and attitudes of people within the organisation
- The research highlighted how congruence between personal and organizational values is core to shaping employee engagement.







In poor performing organisations...

- There is a focus on a narrow range of output metrics
- Culture and performance dominated by bureaucratic process and internal structure rather than customer satisfaction or end product
- Leadership is focussed more on 'what the numbers say' rather than how top managers behave and interact
- There are more formal, structured internal interactions which are more 'set-piece' in format lots of meetings!
- Lower trust cultures 'command & control', low engagement (high absence, poor retention)

In high performing organisations...

- Form follows function structure enables performance, but doesn't drive it
- ✓ Processes are simple & informality is more common managers 'clear the decks' for employees
- ✓ Information is openly shared between peers and networks of managers – employee involvement
- Leadership and management is visible and accessible employees treated like adults
- There is a 'restless energy' & nervousness about the status quo



What brings trust to a business?

- Warm, personable, listening staff
- Being truthful
- Taking responsibility
- Putting yourself in their shoes
- Doing what you say
- Handling issues well

Building trust and influence

- Develop confidence in what you do.
- Stay in touch (with your customers and with each other)
- Make contact easy be accessible
- Be informed know your business
- Be consistent the whole team
- Keep learning
- Actions not words



Exceeding expectation – the principles of outstanding leadership

Taking place over two years and based upon in depth qualitative investigation and interviews with senior leaders across a range of successful organisations, this work aimed to identify what it takes to achieve high performance leadership.



What does the business look for in their leaders?

- Direction
- Communication
- Development & Support
- Relationship
- Leadership Qualities





Direction

- Clear plans, objectives
- Prioritisation
- Future focus
- Collaboration
- Decisiveness
- Leadership during change
- Influence and representation



Communication

- Regular
- Relevant
- Filtered
- Face to face
- Two way feedback
- Consultation and collaboration
- Truth, sensitively delivered



Development and Support

- Development
- Provide guidance through coaching
- Opportunity to learn from mistakes
- Fairness of opportunity
- Challenge/stretch
- Play to strengths

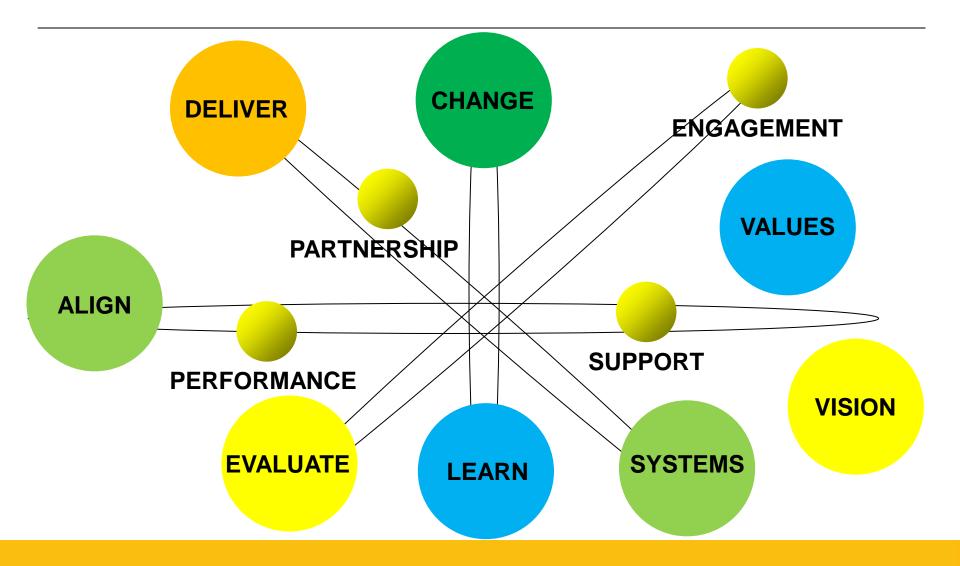


Relationships and Leadership

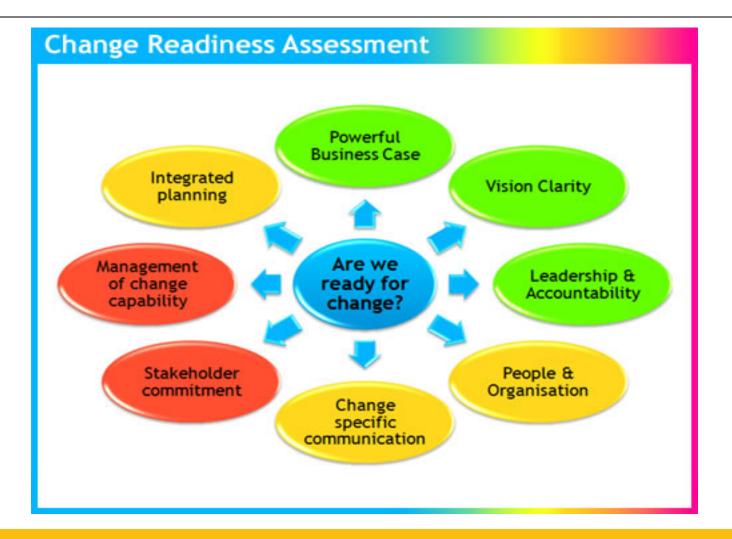
- With every individual
- Sense of team
- Passion, energy, enthusiasm
- Authenticity
- Agility
- Consistency
- Approachability
- Courage, integrity

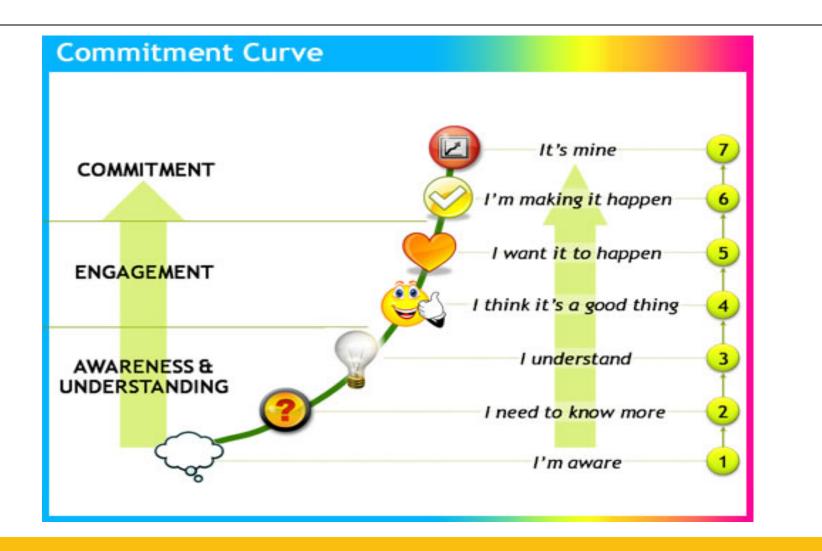














- We are now in the top 1.23% of all IIP Organisations
- We are one of only 6 housing associations in London and the South East to achieve this!
- We have been recognised as an IIP Champion
- We are one of only 8 housing associations in the UK to achieve this landmark
- We've joined the ranks of Fujitsu, Metro, Nationwide, TNT and Yell!



Being the best – Our reputation

- Courtesy and professional staff 100%
- Speedy responses 92%
- Trust and confidence in SBHG 98%
- Good understanding of the community 92%
- Clear about what SBHG stands for 92%
- Overall I think SBHG is an excellent organisation 87%

How do our stakeholders describe us?

- Local
- Positive
- Adaptable
 - Flexible
- Approachable
 - Committed



✓What are you going to start doing?

✓What are you going to continue doing?

✓What are you going to stop doing?

